

Quick Start Training

4 Steps To Success



PlanNetTM
MARKETING

4 Steps to Success

1. BE A PRODUCT OF THE PRODUCT

- Visit your website and login to the back-office of your PlanNet Marketing Business
[www.plannetmarketing.com/\(yourusername\)](http://www.plannetmarketing.com/(yourusername))

Log In > Virtual Office > Dash Board > Library > Webinar

Watch the overview video & record Intele Travel Webinar

- Login to your back-office of your Intele Travel Business

www.inteletravel.com.

Agent Login > Training Manual > Register With Favorite Vendors

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2. MAKE A LIST

- Make a list of 100 names
- Filter the list based on 5 criteria
CHAMPS (Children, Homeowner, Age 25+, Married, Professional 40k/yr, Successful)
- **“Launch”** Schedule your home presentation (plug & play) immediately
- **“PS3”**; **Pique** interest, **Show** the plan, **3** - way call.

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3. HOST 4 Business Building Activities

“Travel Party” “Conference Call” “1 on 1 Meeting”

“Weekly Group Meeting” “Webinar” “Send Video”

- Host 4 per *month* for “**part-time**” income
- Host 4 per *week* for “**full-time**” income
- Host 4 per *day* for “**life-changing**” income

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4. MAKE AN 18 MONTH COMMITMENT

- Commit to your “Why”
- Commit to the “System”
- Commit to “Personal Development”