



QUICK LAUNCH WORKSHEET

Congratulations on a quality decision!

"You don't have to be great to start, but you do have to start to be great."

Be sure to complete this quick Launch Training in your first 24-48 hours.

LET'S GET STARTED!

My username: _____

My password: _____

My Support Team

My Sponsor: _____ Phone# _____

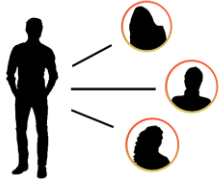
My Leadership: _____ Phone# _____

1. YOUR WHY

2. YOUR GOALS

IMMEDIATE GOALS:

Go Bronze by _____
(Maximum 4 weeks)



Make 3 ITA Direct Sales

MID-RANGE GOALS:

Business goal:

_____ By _____

Travel goal:

_____ By _____

LONG-TERM GOALS

Business goal:

_____ By _____

Travel goal:

_____ By _____

3. LAUNCH YOUR BUSINESS

4. FOUR SUCCESS HABITS

1. Schedule Travel Showcases:

1st Date: _____ Time: _____ (within first 7 days)

2nd Date: _____ Time: _____

2. Make a List

~Start with your top 20

~Build a 100 person minimum list

3. Invite to Launch Showcase

~Watch inviting training

~Invite your top 20 or more

~Invite those at a distance to a tool (website, call, etc.)

4. Launch Your Business

~Share your story

~Push play

~Register members and consultants

5. Quick Launch New Consultants

~Complete Quick Launch with new consultants in 24-48 hours

~Introduce them to support team and plug them into the system

1. Be a Product of the Product

~Familiarize yourself with backoffice

~Complete training

~Plan trips

2. Continually Develop Your List

~Maintain a professional active candidate list

~Start with your warm market

~Develop the skill set of finding prospects

3. Host 4 Travel Showcases

~Host 4 a month for part-time income

~Host 4 a week for full-time income

~Host 4 a day for FREDOOM INCOME

4. Plug into the System

~Attend events in your market

~Dial in to conference calls

~Utilize the system (PS3: pique, share, 3 way)

CONFERENCE CALLS:

PlanNet Weekly Locker Room Call

Every Sunday Night 9pm est

Dial: 641-715-3610 PIN: 377045#

Team Call:

Day: _____ Time: _____ Dial: _____ PIN: _____